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BBVA Compass and Brean Capital, LLC Form Strategic Alliance

Press Release

NEW YORK, NY. – Brean Capital, LLC and BBVA Compass today announce the formation of a strategic alliance to provide enhanced correspondent and investment banking, fixed income trading, investment sales and derivative capabilities to correspondent and community bank clients.

The cooperative agreement combines the lending capabilities and banking network of BBVA Compass with Brean Capital's capital markets, sales and trading experience. At this moment, there are substantial opportunities to serve community banks with capital and investment banking needs. .

"Our strategic alliance with Brean Capital creates a powerful complement to each institution's platform," said BBVA Compass Head of Financial Institutions Group, Bob Freeman. "This agreement affords BBVA Compass enhanced product capabilities, including debt and equity capital markets access, plus derivative execution and hedging capabilities and allows us to provide additional value and opportunities for our clients. BBVA Compass is excited to be rolling these opportunities out to our clients this summer. BBVA Compass has a rich history in correspondent banking services, and we are delighted to continually innovate and develop strategies to better serve both our current and future clients."

"We are delighted that our alliance will enable Brean Capital to provide additional resources and greater value to clients of both BBVA Compass and Brean Capital," added Rob Fine, CEO of Brean Capital, LLC. "Our comprehensive investment banking, trading and sales platform provides outstanding service to a broad array of institutions, including those of varying size in the banking community, and aligns perfectly with BBVA Compass's extensive correspondent banking relationships and their overall commercial banking expertise."

George Holstead, who lead the effort for Brean's Financial Institutions Group added, "This is a huge win for the clients of both BBVA Compass and Brean Capital. I'm extremely excited about this alliance and the suite of new products and services both entities will now be able to offer-our clients."

About Brean Capital, LLC

Brean Capital, LLC is a full-service broker-dealer founded in 1973 and rebranded under its current management team in 2012. Brean began as a leader in Mortgage Backed Securities sales and trading, eventually expanding its product offering to include loans, treasuries, munis, ABS, etc. Brean has leveraged its expertise in sales and trading to include a full-service investment banking team and equity research desk – rounding out a full suite of services that they are able to provide for their institutional clients. Brean Capital has a nationwide footprint with offices in New York, Chicago, Memphis and Seattle, among others.

About BBVA Compass

BBVA Compass is a Sunbelt-based financial institution that operates 645 branches, including 332 in Texas, 89 in Alabama, 63 in Arizona, 61 in California, 45 in Florida, 37 in Colorado and 18 in New Mexico. BBVA Compass ranks among the top 25 largest U.S. commercial banks based on deposit market share and ranks among the largest banks in Alabama (2nd), Texas (4th) and Arizona (6th). BBVA Compass's Financial Institutions Group specializes in providing correspondent banking services to benefit community banks. Additional information about BBVA Compass can be found at www.bbvacompass.com. For more BBVA Compass news, follow @BBVACompassNews on Twitter, visit newsroom.bbvacompass.com, or visit bbva.com.